

the Dance Factory

2023-2024 TUITION & FEES

Tuition prices are quoted on an annual basis, covering the 10-month period of classes from September 2023 through June 2024. **At registration a 20% tuition deposit* plus the annual registration fee is due** (more information below). The remaining tuition amount is paid according to the selected payment plan option (page 3).

Recital fees will be charged separately in December 2023 and January 2024 (see page 2).

Payments made by credit card will incur a 3% processing fee.

Payments can be made in studio during office hours, dropped in the tuition box (located in the waiting room), or mailed to our studio (10 Vreeland Dr, Skillman, NJ 08558)

Registration Fee – *The registration fee is an annual fee, non-refundable, and due at time of registration.*

- Individual Dancer = \$50
- Family (2 or more dancers) = \$65

Annual Tuition Fees

- **30-minute Class** (Any style) = **\$700**
- **45-minute Class** (Any style) = **\$775**
- **60-minute Class** (Any style) = **\$825**

Tuition prices are quoted on an annual basis, covering the 10-month period of classes from September-June.

Annual Tuition Cap per Student \$4,500 - no additional discounts apply

Annual Tuition Cap per Family \$12,000 - no additional discounts apply

Late Payment Fee \$25

Accounts will be charged a late payment fee for any payments more than 30 days late.

*Tuition Deposit

- The tuition deposit is equal to 20% of the student's annual tuition (non-prorated amount) and is due at time of registration. **The tuition deposit is non-refundable.**
- If a student registers or adds a class after September 30, 2023, the tuition deposit due is still 20% of the total annual, non-prorated tuition amount. The remaining tuition due will be prorated based on the month of registration and paid according to the selected payment plan (page 3).

Prorated Tuition

- Tuition for classes joined after September 2023 will be prorated by 10% only at the start of each calendar month, regardless of the exact registration date (e.g. register in October – 10% of base tuition is prorated; register in January – 40% of base tuition is prorated).
- Recital fees and registration fees are not pro-rated.
- The non-refundable tuition deposit (equal to 20% of the annual, non-prorated tuition amount) is collected at registration as described in the section above.
- Tuition will not be prorated or discounted due to classes being missed from illness, injury, studio closures, or personal vacations. Any classes missed may be made up in a comparable class – please feel free to contact us if you need a recommendation for a comparable class.

Recital Fees

Recital fees will be \$150 per class. The first half (\$75) will be due by December 15, 2023 and is non-refundable after January 15th. The second half (\$75) will be due by January 15, 2024 and is non-refundable after February 15th.

- Recital fees are only charged to accounts in December and January and are not included in payments if you register for classes before December. For this reason, even if you pay in full at the start of the year, you will still owe the costume/recital fee (\$150/class) when they are billed to accounts in December/January.
- If registering after December 15, 2023, the first half of the recital fee (\$75/class) is due at time of registration. If registering after January 15, 2024, the entire recital fee (\$150/class) is due at registration.
- **All accounts are automatically charged a recital fee per class unless you notify us by e-mail (dancefactory1@gmail.com) prior to December 15th that your dancer is not participating in the recital.**

The recital fee covers costume with accessories, props, show programs, scenery, theater rental, stagehands/crew, backstage help, lighting design, sound, insurance, and required state trooper security at the theater at all times.

Each family will receive five (5) tickets per dancer that can be utilized at any show time. Dancers, Dancing Dads, and volunteer Group Parents will not need tickets to the shows they are performing in or volunteer at. Extra tickets will be available for purchase.

Dropping Classes

The Dance Factory office must be notified by email (dancefactory1@gmail.com) if a student drops a class. Notification must be received by the 30th of each month (or Feb 29th) to avoid owing tuition for the following month.

Refunds - To receive a tuition refund for a dropped class, notification must be received by email (dancefactory1@gmail.com), including an address where payment may be sent, by the 30th of the month to avoid owing tuition for the next month. Refunds will be calculated on a pro-rated basis, less the non-refundable tuition deposit and registration fee. Recital fees are not refundable after January 15th (\$75/class) and February 15th (\$75/class), as described above.

Missed Classes

In the event of dancer absences, inclement weather cancellations, power outages, and/or state of emergencies, we do not issue refunds. Dancers are welcome to make up a missed class in any comparable class – please feel free to contact us if you need a recommendation for a comparable class.

2023-2024 TUITION PAYMENT PLAN OPTIONS

Tuition prices are quoted on an annual basis, covering the 10-month period of classes from September 2023 – June 2024. **At registration a 20% tuition deposit* plus the annual registration fee is due.** The remaining tuition amount is paid according to the selected payment plan option (outlined below).

The annual registration fee is \$50 for an individual dancer or \$65 for a family (2 or more dancers).

Payments made by credit card will incur a 3% processing fee.

*20% Tuition Deposit:

- The tuition deposit is equal to 20% of the full-priced annual class tuition fee and is due at time of registration.
- If a student registers or adds a class after September 30th, the tuition deposit is still 20% of the annual, non-prorated tuition fee. The remaining tuition due will be prorated based on registration month (see page 1).
- **The tuition deposit is non-refundable.**

- **Option I[^] – Pay in full by September 30, 2023.** Annual tuition discounted by 5%.
 - **The 20% tuition deposit* and the annual registration fee are due at time of registration.** To receive the 5% discount, the remaining balance must be paid in full by September 30, 2023.
 - The discount does not apply to the registration fee.
 - **Example:** *If the annual class tuition fee is \$775, the tuition deposit due at registration is \$155, plus the registration fee. The residual tuition amount due by Sept. 30th is \$581.25 (total tuition paid = \$736.25).*
 - *Total amount paid by Sept. 30th: \$736.25 (tuition) + \$50 (registration fee 1 dancer) = \$786.25.*
 - Registrations received after September 30, 2023 are not eligible for this discount.

- **Option II – Pay in full at time of registration** (for registrations after September 30, 2023)
 - **The total annual tuition amount and the annual registration fee are due at time of registration.**
 - The 20% tuition deposit* is included in the total tuition and is non-refundable as described above.
 - Tuition for classes joined after the start of the year will be prorated by 10% at the start of each calendar month (e.g. register in October – 10% of base tuition is prorated; register in January – 40% of base tuition is prorated). Discount does not apply to the registration fee.
 - **Example:** *If the annual class tuition fee is \$775 and you are registering in October, the tuition due at registration is \$697.50, plus \$50 registration fee (1 dancer). Total amount due at October registration = \$747.50.*

- **Option III – Installment Plan**
 - **The 20% tuition deposit* and the annual registration fee are due at time of registration.** The remaining balance is split into installment payments due each month beginning September 15th through and including April 15th.
 - **Example:** *If the annual class tuition fee is \$775, the tuition deposit due at registration is \$155, plus \$50 registration fee (1 dancer). Total amount due at registration = \$205.*
 - *Remaining tuition of \$620 (\$775 annual fee - \$155 deposit) is split into monthly installment payments of \$77.50 (payable September 15th through April 15th).*
 - For classes joined after the start of the year, tuition installment payments will be due each month (on the 15th) through April 15th and calculated based on the prorated tuition amount. The 20% non-refundable tuition deposit* and registration fee are due at time of registration.

For all payment plan options, recital fees will be charged separately in December and January as described on page 2.